

CITY OF CARLSBAD SOLE SOURCE AND EMERGENCY PROCUREMENT REQUEST AND DETERMINATION FORM

A sole source *determination* is not effective until the *sole source request for determination* has been posted for thirty (30) calendar days without challenge, and subsequently approved in writing by the Purchasing Manager. *A purchase order will not be issued and orders may not be placed until the sole source determination as been posted for a minimum of 15 days.*

I. Name of Company: RAW NUTRIMENT SOLUTIONS Date: 3-23-18

Please Check One: New Sole Source Renewal of Existing Sole Source

Please Check One: Product Services Product and Services

Type of Sole Source Requested: *(Please check the one that best describes the type of Sole Source you are requesting)*

Company Sole Source (Only one company can provide the goods or services)

Brand Name Sole Source (Only this brand will serve the intended purpose or function with existing equipment or systems, including software)

Unique Professional Services (Only one company or individual can provide this service due to the creative nature of the service or custom delivery of goods or services that are unique and subject to custom design and/or fabrication.

****Please note- True Professional Services under \$60,000 in value are considered a small purchase and does not require a sole source determination.**

Proprietary Sole Source (Only this company provides this product or service and only this company can provide after sale maintenance, repairs or service agreements)

Local Sole Source (Only one company exists to provide this product or service locally and due to the nature of the purchase, it is not feasible or reasonable to obtain the product or service from non-local sources. Only one local vendor is able to respond to the need in a timely manner due to local proximity)

Amount of Purchase \$ _____

Sole Source Determination

III. Provide a detailed, sufficient explanation of the reasons, qualifications, proprietary rights or unique capabilities of the prospective contractor that makes the prospective contractor *the one source* capable of providing the required professional service, service, construction or item(s) of tangible personal property. (Please do not state the source is the "best" source or the "least costly" source. Those factors do not justify a "sole source.")

The golf course has been using products from Plant Nutrient Solutions since 2007. The golf course greens get a condition called 'localized Dry Spot' which causes significant turf loss. With the help of Plant Nutrient Solutions and ~~the~~ the products they offer, the greens have very minimal 'localized Dry Spot'. The products used such as Floratine, Gropower, and Summit Gold can only be sold by Plant Nutrient Solutions in the state of New Mexico.

NR

IV. Provide a detailed, sufficient explanation of how the professional service, service, construction or item(s) of tangible personal property is/are *unique* and how this uniqueness is substantially related to the intended purpose of the contract.

Plant Nutrient Solutions offers multiple products from the brands of Floratine, Gropower, and Summit Gold. These products have been used for years to help the quality of turf on the golf course greens. With the conditions of 'localized Dry Spot' on greens these products remove these conditions very effectively. Plant Nutrient Solutions is the only vendor who can sell these products in New Mexico.

NR

V. Explain why other similar professional services, services, construction or item(s) of tangible personal property *cannot* meet the intended purpose of the contract.

Other vendors cannot meet the intended purpose due to the fact that only Plant Nutrient Solutions can sell these products in the State of New Mexico.

WAB

VI. Provide a narrative of the due diligence used in determining the basis for the procurement, including a review of available sources and include Include a list of businesses contacted (*do not state that no other businesses were contacted*), date of contact, method of contact (telephone, mail, e-mail, other), and documentation demonstrating an explanation of why those businesses could not or would not, under any circumstances, provide the goods or services; or an explanation of why the department has determined that no businesses other than the prospective contractor can provide the goods or services requested.

I talked with Mike Panter who works for Sierra Irrigation out of Lubbock. Mike also sales these products in West Texas. When I asked if he could sell his product to me he said he could not. He told me New Mexico was not his territory and that I would have to get them from Plant Nutrient Solutions since they are the only dealer who can sell them in New Mexico.

MP

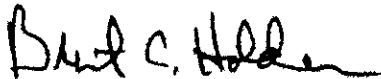
January 01, 2016

To Whom It May Concern:

This letter certifies that Plant Nutrient Solutions is the sole source for Gro-Power® Premium Green® products in New Mexico and West Texas.

If you have any questions, please call our office.

Sincerely,



Brent C. Holden – President
Gro-Power, Inc.

BCH/ja

GRO  **POWER**® INC.

15065 TELEPHONE AVENUE CHINO, CA 91710-9614 • (909) 393-3744 • FAX (909) 393-2773
www.gropower.com • e-mail: gropowerinc@verizon.net



July 26, 2016

To Whom It May Concern:

Please accept this letter as proof that Plant Nutrient Solutions is the sole and exclusive distributor for Floratine Products Group, Inc. ("FPG") in New Mexico.

Most FPG manufactured goods are covered by two (2) patents issued to FPG (USPTO Patent #'s 5,250,500 and 5,100,655). All FPG products are manufactured under proprietary procedures.

No other business or individual is authorized to sell FPG manufactured goods in this area. Please let me know if additional information is needed. Thank you for using FPG products.

Cordially,

A handwritten signature in cursive script that reads 'Chad Lewis'.

Chad Lewis
President
Southwest Turf Support



SummitGold Inc.
4408 N. Rockwood Dr. #314
Peoria, IL 61615

July 29, 2016

Dear Sir or Madame,

Plant Nutrient Solutions Southwest is the only authorized distributor of SummitGold Inc. products in the states of New Mexico, Colorado, and West Texas. The products currently distributed by Plant Nutrient Solutions Southwest include:

7-25-5	MaxGrow
Compliment	Pervaide
Convert	ProZyme
Defender	SG Accelerate
Fulvaide	SG Color Pro
InterVene	SG Complete SW
KrystalKlear Agra Mix III	SG Fulvic
KrystalKlear Boron	SG Hydr8
KrystalKlear Copper	SG InFuze SW
KrystalKlear Crop Mix 2	SG ReLeaf
KrystalKlear Manganese	SuperHume
	Tazer

Sincerely,


A handwritten signature in black ink, appearing to read "Jared Frye".

Jared Frye

SummitGold Product Development

Certified by:


Date: 3-23-18



Department Director

APPROVED:

Date: 3-23-18



Chief Procurement Officer

Authority to Proceed

- 1) the signature of the CPO on this form certifies the sole source has been posted for thirty (30) calendar days and has received no challenges;
- 2) the sole source is granted as of the date of signature by the State Purchasing Agent; and
- 3) the signature of the CPO on this form is the final signature required for this sole source procurement.