

Gross Receipts Tax Revenue
Bonds

Series 2009

For Period Ending 6/30/12

DEBT SERVICE SCHEDULE

<u>Fiscal Year</u>	<u>Combined Debt Service Series 2002 Bonds</u>	<u>Principal Amount Series 2009 Bonds</u>	<u>Interest Series 2009 Bonds</u>	<u>Combined Debt Service Series 2009 Bonds</u>	<u>Combined Total Debt Service</u>	<u>Coverage ⁽¹⁾</u>
2010	\$ 373,763	\$ 1,260,000	\$ 291,099.00	\$ 1,551,099	\$ 1,924,862	6.00x
2011	377,925	1,505,000	279,763.00	1,784,763	2,162,688	5.34x
2012	351,315	225,000	234,613.00	459,613	810,928	14.24x
2013	350,095	235,000	227,863.00	462,863	812,958	14.21x
2014	348,170	240,000	220,813.00	460,813	808,983	14.28x
2015	350,383	245,000	213,613.00	458,613	808,996	14.28x
2016	351,318	255,000	206,263.00	461,263	812,581	14.21x
2017	346,525	265,000	197,975.00	462,975	809,500	14.27x
2018	351,248	270,000	188,700.00	458,700	809,948	14.26x
2019	-	285,000	178,575.00	463,575	463,575	24.91x
2020	-	295,000	167,175.00	462,175	462,175	24.99x
2021	-	305,000	155,375.00	460,375	460,375	25.09x
2022	-	320,000	142,794.00	462,794	462,794	24.95x
2023	-	330,000	129,194.00	459,194	459,194	25.15x
2024	-	345,000	114,344.00	459,344	459,344	25.14x
2025	-	365,000	98,388.00	463,388	463,388	24.92x
2026	-	380,000	81,050.00	461,050	461,050	25.05x
2027	-	400,000	63,000.00	463,000	463,000	24.94x
2028	-	420,000	43,000.00	463,000	463,000	24.94x
2029	-	440,000	22,000	462,000	462,000	25.00x
Total	\$ 3,200,742	\$ 8,385,000	\$ 3,255,597	\$ 11,640,597	\$ 14,841,339	

(1) Based on Pledged Revenues for Fiscal year ended on June 30, 2011 (the most recent year for which audited figures are available), which were \$11,548,532. There is no assurance that Pledged Revenues received in the future will equal the Pledged Revenues used in the coverage computation.

Taxable and Total Reported Gross Receipts

<u>Period Ending 6/30</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Agriculture	\$ 59,537	\$ 6,894	\$ 1,590	\$ 18,455	\$ (2,949)	\$ 8,078
Mining	\$ 94,361,658	\$ 75,815,849	\$ 51,601,120	\$ 64,758,352	\$ 43,434,357	\$ 30,136,751
Utilities	\$ 17,689,784	\$ 24,717,452	\$ 20,320,008	\$ 24,884,284	\$ 23,992,059	\$ 20,967,088
Construction	\$ 65,678,808	\$ 75,878,214	\$ 53,639,467	\$ 53,921,829	\$ 62,996,082	\$ 46,069,601
Manufacturing	\$ 40,859,947	\$ 32,027,228	\$ 22,505,993	\$ 18,527,461	\$ 11,406,410	\$ 16,013,061
Transportation	\$ 19,319,109	\$ 22,901,188	\$ 2,925,441	\$ 29,845,950	\$ 26,268,755	\$ 394,845
Wholesale Trade	\$ 38,494,429	\$ 31,679,673	\$ 24,631,610	\$ 34,465,241	\$ 33,430,769	\$ 26,954,946
Retail Trade	\$ 276,803,710	\$ 211,810,573	\$ 192,674,328	\$ 202,506,459	\$ 191,379,008	\$ 183,189,166
Information & Cultural Industries	\$ 28,476,071	\$ 28,517,879	\$ 19,159,779	\$ 12,379,912	\$ 9,425,040	\$ 9,882,940
Finance, Insurance, Real Estate	\$ 4,240,708	\$ 3,955,350	\$ 3,801,767	\$ 3,594,542	\$ 3,868,187	\$ 3,487,013
Real Estate & Rental & Leasing	\$ 36,097,717	\$ 28,241,836	\$ 13,639,226	\$ 24,996,152	\$ 20,219,208	\$ 8,319,031
Services	\$ 51,141,770	\$ 44,595,711	\$ 42,755,611	\$ 46,862,916	\$ 41,132,606	\$ 42,525,757
Management of Companies & Enterprises	\$ 15,760	\$ 31,805,603	\$ 18,543,701	\$ 14,050,768	\$ 6,831,487	\$ -
Educational Services	\$ 76,804	\$ 141,041	\$ 136,703	\$ 96,076	\$ 105,931	\$ 37,248
Health Care & Social Assistance	\$ 55,582,879	\$ 55,223,370	\$ 55,343,228	\$ 56,247,588	\$ 46,343,054	\$ 44,311,804
Art, Entertainment, & Recreation	\$ 130,364	\$ 236,291	\$ 54,401	\$ 192,251	\$ 206,125	\$ 130,322
Accommodation & Food Services	\$ 73,746,400	\$ 61,916,886	\$ 52,894,219	\$ 56,492,526	\$ 50,438,574	\$ 45,087,025
Other Services	\$ 106,319,223	\$ 89,891,814	\$ 89,346,319	\$ 97,800,126	\$ 88,888,465	\$ 90,245,377
Public Administration	\$ 25,852,612	\$ -	\$ -	\$ -	\$ -	\$ 1,493,527
Non-classifiable Establishments	\$ 7,790,027	\$ 2,733,753	\$ 4,551,135	\$ 4,675,389	\$ 1,676,887	\$ 5,570,194
Total Taxable Gross Receipts	\$ 942,737,315	\$ 822,096,603	\$ 668,525,647	\$ 746,316,280	\$ 662,040,056	\$ 574,823,772
Total Reported Gross Receipts	\$ 1,397,861,453	\$ 1,197,057,552	\$ 1,010,983,888	\$ 1,087,651,622	\$ 1,017,439,926	\$ 891,611,576

Source: State of New Mexico Taxation & Revenue Department

<u>Fiscal Year Ended June 30</u>	<u>State Gross Receipts Tax Revenues</u>
2012 ¹	\$ 11,548,532
2011 ¹	\$ 10,070,683
2010 ¹	\$ 8,189,439
2009 ¹	\$ 9,142,374
2008 ¹	\$ 8,109,991
2007 ¹	\$ 7,041,591

(1) 1.225% of the taxable gross receipts within a municipality is distributed to that municipality.

Source: City of Carlsbad

Historical Gross Receipts Tax Rates

<u>As of July 1</u>	<u>State of New Mexico</u>	<u>Eddy County</u>	<u>City of Carlsbad</u>	<u>Total</u>
2012	3.900%	0.250%	3.2875%	7.4375%
2011	3.900%	0.250%	3.2875%	7.4375%
2010	3.900%	0.250%	3.2875%	7.4375%
2009	3.775%	0.250%	3.2875%	7.3125%
1/1/2009*	3.775%	0.250%	3.2875%	7.3125%
2008	3.775%	0.250%	2.7875%	6.8125%
2007	3.775%	0.250%	2.7875%	6.8125%

*The gross receipts tax rate changed for the City of Carlsbad effective January 1, 2009

Source: State of New Mexico Taxation and Revenue Department

Historical General Fund Balance Sheet

	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
ASSETS						
Cash and CD's	\$ 10,948,609	\$ 13,445,323	\$ 8,259,827	\$ 8,667,717	\$ 7,718,847	\$ 8,816,237
Receivables, net: ⁽²⁾	\$ 6,971,372	\$ 5,077,337				
Taxes ⁽¹⁾	\$ -	\$ -	\$ 4,186,586	\$ 3,558,473	\$ 3,798,020	\$ 3,122,287
Accounts ⁽¹⁾	\$ -	\$ -	\$ 467,509	\$ 293,097	\$ 366,716	\$ 4,146
Interest ⁽¹⁾	\$ -	\$ -	\$ 2,530	\$ 9,294	\$ 37,709	\$ 85,368
Due from other funds	-	-	-	-	1,414,760	-
Dues from other governments*	\$ -	\$ -	\$ 68,441	\$ 31,490	\$ 49,680	\$ 84,216
TOTAL ASSETS	<u>\$ 17,919,981</u>	<u>\$ 18,522,660</u>	<u>\$ 12,984,893</u>	<u>\$ 12,560,071</u>	<u>\$ 13,385,732</u>	<u>\$ 12,112,254</u>
LIABILITIES EQUITY AND OTHER CREDITS						
Account payable	\$ 154,509	\$ 236,429	\$ 189,055	\$ 298,034	\$ 133,701	\$ 11,459
Accrued liabilities	\$ 57,118	\$ 1,046,536	\$ 984,418	\$ 830,403	\$ 719,650	\$ 563,340
Accrued salaries	\$ 362,941					
Deferred revenue	\$ 159,933	\$ 133,093	\$ 138,975	\$ 100,720	\$ 87,343	\$ 20,482
Due to other funds	\$ 4,491	\$ 4,985	\$ -	\$ -	\$ -	\$ -
TOTAL LIABILITIES	<u>\$ 738,992</u>	<u>\$ 1,421,043</u>	<u>\$ 1,312,448</u>	<u>\$ 1,229,157</u>	<u>\$ 940,694</u>	<u>\$ 595,281</u>
EQUITY AND OTHER CREDITS						
Committed for:						
One twelfth budget reserve	\$ 2,866,261	\$ 2,594,303				
Subsequent years' expenditures	\$ 987,503	\$ 8,272,233				
Assigned	\$ -	\$ -				
Unassigned	\$ 13,327,225	\$ 6,235,081				
Unreserved: ⁽³⁾						
Designated for subsequent year	\$ -	\$ -	\$ 4,161,982			
Undesignated	\$ -	\$ -	\$ 7,510,463	\$ 11,330,914	\$ 12,445,038	\$ 11,516,973
Total equity and other credits	<u>\$ 17,180,989</u>	<u>\$ 17,101,617</u>	<u>\$ 11,672,445</u>	<u>\$ 11,330,914</u>	<u>\$ 12,445,038</u>	<u>\$ 11,516,973</u>
TOTAL LIABILITIES, EQUITY AND OTHER CREDITS	<u>\$ 17,919,981</u>	<u>\$ 18,522,660</u>	<u>\$ 12,984,893</u>	<u>\$ 12,560,071</u>	<u>\$ 13,385,732</u>	<u>\$ 12,112,254</u>

⁽¹⁾Revised 2007 through 2009 due to different audit presentation starting in 2007.

⁽²⁾Receivables reported net in 2011.

⁽³⁾Equity reported using new GASB requirements in 2011.

Source: City of Carlsbad, Audited Financial Statements, 2007-2012.

Historical General Fund Revenue and Expenditures

The General Fund is used to account for all financial resources of the City except for those required to be accounted for in one of the other funds.

Fiscal year Ending June 30	2012	2011	2010	2009	2008	2007
Revenues						
Gross Receipts Taxes ⁽¹⁾⁽²⁾	\$ 29,302,066	\$ 25,478,709	\$ 21,325,197	\$ 21,682,186	\$ 19,729,485	\$ 16,879,928
Property Taxes ⁽¹⁾⁽³⁾	2,110,630	2,041,913	2,695,140	2,688,595	2,563,463	2,388,989
Franchise Taxes	745,441	747,496				
Public Service Taxes	-	5,437				
Licenses and permits	308,294	241,240	227,320	179,920	183,704	249,901
Charges for services	1,240,581	1,306,927	949,310	756,193	777,685	475,194
Fines and forfeits	359,111	273,309	233,559	260,609	292,305	364,147
Intergovernmental ⁽⁴⁾	719,428	801,273	830,674	796,817	1,997,103	738,603
Federal Grants	66,679	-	-	-	-	223,415
Interest	8,085	11,657				
Miscellaneous	27,835	58,312	288,535	509,947	487,394	582,686
Total Revenues	\$ 34,888,150	\$ 30,966,273	\$ 26,549,735	\$ 26,874,267	\$ 26,031,139	\$ 21,902,863
Expenditures						
Current:						
General government	\$ 4,001,100	\$ 3,913,551	\$ 3,903,155	\$ 3,556,996	\$ 4,183,978	\$ 2,965,772
Public safety	13,929,703	13,366,259	12,762,145	11,929,000	11,539,533	10,201,541
Public works	4,090,908	4,059,922	3,921,432	3,644,860	3,522,344	2,948,038
Culture and recreation	3,387,597	3,480,985	3,261,094	3,201,416	3,161,904	2,470,280
Public health and welfare	741,857	254,529	196,229	176,376	150,849	143,302
Economic development	-	-	135,653	133,692	122,770	300,116
Capital outlay	1,241,281	454,929	1,117,339	886,447	498,120	546,508
Total Expenditures	\$ 27,392,446	\$ 25,530,175	\$ 25,297,047	\$ 23,528,787	\$ 23,179,498	\$ 19,575,557
Excess (deficiency) of revenues over expenditures	7,495,704	5,436,098	1,252,688	3,345,480	2,851,641	2,327,306
Other Financing Sources (Uses):						
Sale of assets	33,384	-	-	-	-	-
Operating transfers in	2,757,790	3,723,951	2,524,658	2,977,677	3,241,144	2,882,872
Operating transfers (out)	(10,207,506)	(3,730,877)	(3,435,815)	(7,437,281)	(5,465,052)	(1,869,048)
Net Other Financing Sources (Uses)	(7,416,332)	(6,926)	(911,157)	(4,459,604)	(2,223,908)	1,013,824
Excess (deficiency) of revenues and other financing sources over expenditures and other financing uses	79,372	5,429,172	341,531	(1,114,124)	627,733	3,341,130
Fund Balance (deficit) beginning	\$ 17,101,617	\$ 11,672,445	\$ 11,330,914	\$ 12,445,038	\$ 11,516,974	\$ 8,175,844
Prior period adjustment					300,331	
Fund Balance - beginning of year as restated	17,101,617	11,672,445	11,330,914	12,445,038	11,817,305	8,175,844
Fund Balance (deficit) ending	<u>\$ 17,180,989</u>	<u>\$ 17,101,617</u>	<u>\$ 11,672,445</u>	<u>\$ 11,330,914</u>	<u>\$ 12,445,038</u>	<u>\$ 11,516,974</u>

⁽¹⁾Revised 2007 through 2009 due to different audit presentation starting in 2007.

⁽²⁾Title changed from State Shared Taxes to Gross Receipts Taxes because Public Service Taxes were reported separately in 2011.

⁽³⁾Title changed from Local Effort Taxes to Property Taxes because Franchise Taxes were reported separately in 2011.

⁽⁴⁾Title changed to Intergovernmental because State, County, and Federal Grants were reported together in 2011.

Source: City of Carlsbad, Audited Financial Statements, 2007-2012.